

Jim Treat

OBJECTIVE

My personal mission is to be the “best that I can be.” Accordingly, I am always seeking opportunities to utilize my experience, background and training in a most effective and beneficial manner, as well as to continue to learn from new experiences, gain new knowledge and help others in the same manner.

QUALIFICATIONS

Strong leadership and managerial skills have been demonstrated in developing and building operating companies from startup through high growth phases. Experienced in acquisitions, dispositions, and integration assignments. Knowledge and experience in all financial areas has been very beneficial in a number of successful management assignments. Exhibits strong personnel and motivational skills.

EDUCATION

- 1957-1960 Graduate, Pittsfield High School, Pittsfield, MA
- 1961-1965 Graduate, Pace University @ Butler Business School, Bridgeport, CT
Major in Accounting / Commercial Law
- 1967-1967 Graduate, U.S. Navy Instructor's School, San Diego, CA
- 1969-1973 Attended, University of New Haven, New Haven, CT - Advanced Business Classes
- 1975-1975 Attended, Massachusetts Institute of Technology - Strategic Planning Short Course
- 1980-1981 Attended, Odessa College, Odessa, TX - AWS Certified Welding Course
- 1980-1990 Attended, Nondestructive Testing Training Courses - Completed approximately 280 hours of NDT Technical Training
- 1998-2000 Attended, Rice University, Jones School of Business - Completed International Business Studies and Maximizing the Internet Programs.

EMPLOYMENT

2010 - Present Co-Owner, Summit Group, LLC

Provides unique customized management seminars including leadership and project management training. Maintains database of technical consultants, specialists and experts for short and long-term assignments.

2003- 2010 President, Treat Enterprises, Inc. – Southbury, CT

Provided operational and financial management training for both service and product businesses. Consultation services included legal consulting, developing service delivery systems, innovative technology development, classroom training of service personnel, assistance with acquisitions and dispositions, and providing leadership and managerial skills training. Co-developer of the Hellier-Treat Management and Leadership training programs.

2002-2003 Consultant, Longview Inspection, Inc. - Houston, TX

Provided key-client marketing support for both the Pulp & Paper and Petrochemical/Refinery Industries. Co-developed Project Manager/Site Supervisor training program and trained over 300 personnel during this period. Served as liaison with various industry and technical associations.

2000-2002 President, Longview Inspection, Inc. - Houston, TX

Overall responsibility for the successful performance of the largest Nondestructive Testing field service company in the United States. Provided services from 25 offices in the US with approximately 700 full-time employees. Responsible for major client marketing and the development of strategic alliances, to meet continuing and growing customer requirements. Provided leadership in technology development and customer service execution planning.

1998-2000 CEO, Rockwood Industrial Services - Houston, TX

Responsible for the development of a new consolidated North American Nondestructive Testing firm by merging the two largest Nondestructive Testing service companies - Longview Inspection in the United States and Canspec in Canada - and the world-wide NDT training Leader, Hellier Training into a single operating entity. Developed a corporate structure and initiated numerous acquisitions and commercial opportunities. Along with Sperry Rail Service, Rockwood Service Corporation became the largest commercial testing company in the world, with over 1700 technicians.

1996-1998 President, Longview Inspection, Inc. - Houston, TX

Assumed the day-to-day responsibility for Longview Inspection in order to expand the focus of growth from Pulp & Paper to the Petrochemical/Refinery industry. Developed a new P&R group with multiple offices along the Gulf Coast. Grew the P&R team from 25 personnel to over 200 personnel in a two year period. Assisted in the acquisition of the Canspec Group, by Rockwood Service Corporation, adding an additional staff of 700 people.

1994-1996 Vice President, Longview Holdings, Inc. - Danbury, CT

Assumed overall responsibility for the acquisition and continuing operations of Sperry Rail Service, while still maintaining responsibility for the day-to-day operations of Longview Inspection. Developed and initiated the integration plan for Sperry Rail and initiated a plan to significantly grow the business due to high client demand. Sperry was a 70 year old company that was not accustomed to growth and required a significant planning and training effort to change the culture. During this two year period we completed a highly successful integration, training, and growth effort. Also developed a strong R&D staff which led Sperry to a market-place changing technology platform.

1990-1994 President, Longview Inspection, Inc. - Longview, TX

Assumed responsibility for day-to-day operations of Longview Inspection, Inc. Developed a high technology platform to address the testing requirements of the Pulp & Paper industry. Developed a marketing program to successfully obtain Pulp & Paper clients on corporate contract basis. Became the largest supplier of NDT services to the Pulp & Paper market in the US. Developed a number of new NDT service capabilities and service offerings through a strong technology development effort. Made numerous small, but strategic, acquisitions for the business.

1984-1990 Vice President/Owner, Longview Inspection, Inc., Longview, TX

Developed a business plan to initiate a Nondestructive Testing company to service the Pulp & Paper Industry. Located a partner with financial resources and initiated Longview Inspection, Inc. Within five years, Longview Inspection had revenues of \$4,000,000, operating profits of 25% and had 70 employees. Managed the sale of the company to new ownership, due to my partner wishing to retire.

1980-1984 Vice President, Conam Inspection - Odessa, TX

Assumed responsibility to develop a Pipeline Inspection business. Started with six personnel in a single office and built the business to over 200 employees, operating out of five division offices and focusing on the domestic US pipeline market. Despite meeting financial and operational goals, the parent company decided to exit the business. Had final responsibility for the divestiture of the business.

1975-1980 Group Controller, Penn Central Corporation - Danbury, CT

Responsible as Chief Financial Officer for four major domestic divisions, five foreign subsidiaries, including a total of 28 operating locations. Revenues for this group were \$60,000,000. Also involved in operations, taking assignments as Interim General Manager for Sperry Rail Service and National Testing, a fire-truck testing service.

1974-1975 Controller, Nuclear Energy Services, Inc. - Danbury, CT

Responsible for the complete scope of Controllershship functions, including financial planning, financial reporting, tax preparation, data processing functions, system design, and implementation of cost controls. Major accomplishments included the computerization of operating statements and general ledgers in order to reduce financial reporting time to management. Initiated an operating policy manual and various cost reduction programs. Designed and initiated a manpower utilization data and reporting system.

1972-1974 Assistant Controller, Automation Industries, Inc. - Danbury, CT

Reported directly to the Controller, while supervising a staff of 19. Responsible for the day-to-day operations of all financial and data processing activities. Assisted the Controller in the planning, implementation, and review of divisional policies and procedures, financial plans, and other general management decisions.

1970-1972 Group Chief Accountant, Automation Industries, Inc. - Danbury, CT

Under the direction of the Group Controller, responsible for the preparation of financial statements and consolidation of four divisions. Responsible for the transfer and centralization of all accounting functions at Group headquarters. Controlled the liquidation of three divisions, including disposition of all assets, inventory transfer, and the sale of discontinued product lines.

1969-1970 Cost Accountant, Automation Industries, Inc. - Danbury, CT

Responsible to the Controller for the management of the Cost Accounting Department. Developed and implemented cost accounting methods and procedures. Prepared new product standard costs, conducted audits of actual costs versus standard costs and reported variances to management. Prepared Government proposals and served as the company representative during annual audits.

1965-1969 U.S. Navy (Ratings E1-E6)

Major accomplishments during this period include responsibility for the implementation and control of a mechanized inventory system and utilization of a Univac 1004 for a newly constructed supply ship carrying a 33,000 line item inventory.

1964-1965 Junior Accountant, Edward M. Jackson & Company, Public Accountants - Bridgeport, CT

Directly supervised staff and maintained a complete set of books for 14 firms. Prepared personal and business tax returns at the local, state, and federal level. Assisted in the completion of various audit programs.

OTHER

- 1972-1975 Treasurer and Vice President - Automation Federal Credit Union
- 1977-1979 Board of Directors - Regional YMCA, Danbury, CT
- 1981-1984 Chairman of Finance Committee - First Methodist Church, Hallsville, TX
- 1990 -2003 Board of Directors - Rockwood Service Corporation, Greenwich, CT
- 1995-1997 Board of Directors - Nondestructive Testing Management Association
- 2003-Pres. Board of Directors - Nondestructive Testing Management Association
- 2005 – Pres. Board of Directors – Topper & Griggs Group, LLC
- 2008 – Pres. Board of Directors – Test Devices, Inc.